

# September 2023

# news and more

A "GOOD NEWS" NEWSLETTER FULL OF FUN AND INTERESTING FACTS FOR YOU

#### **FOR LEASE**

#### **OFFICE SPACE**

298-300 Union St, New Bedford, MA 1,000 SF Office at Busy Downtown Intersection

412 County Street U:3W,3E New Bedford, MA 1100 SF Space

200 Mill Road, Fairhaven, MA Several Office Spaces

175 Willam Street, New Bedford, MA Downtown Office Space

30-32 William Street, New Bedford, MA Historic Downtown Office Space

60 Brigham Street, New Bedford, MA 3,656 SF Medical Office Space, 2nd Fl

49 State Rd U: W201, Dartmouth, MA 1,871 SF Prime Office Space

#### **RETAIL SPACE**

895-897 Pleasant Street, New Bedford, MA Up to 3,000 SF, Two 2nd Fl Office Spaces

145 Faunce Corner Crossing, Dartmouth MA U:2,8, 9 Up to 5,400 SF Space in Busy Plaza

2667 Cranberry Hwy, Wareham, MA 1,500 SF Fully Equipped Salon

40 Howland Road, Fairhaven, MA 1,920 SF Unit on Highly Traveled Road

899 GAR Highway, Somerset, MA 1,690 SF Highly Visible Retail Unit

Contact us for additional information at (508) 990-4280 or visit our website www.coastalcommercialRE.com

# Common Mistakes of First-Time Commercial Real Estate Investors

Investing in commercial real estate, as with any other investment comes with potential risks. Different investors have degrees of comfort with risk. It is essential to understand their level of risk tolerance and avoid mistakes that can derail even the best investment strategy. Let's take a closer look at the mistakes that



can easily occur for a first-time CRE investor. Working with an experienced CRE agent provides a trusted, experienced professional to help navigate the process and avoid these issues.

Failing to Consider the Costs: One of the most common mistakes made by those new to CRE investment is underestimating or failing to consider the ongoing costs of owning commercial real estate. Ideally, purchasing a property with a current positive cash flow and a steady tenant base should be a priority. Long-term tenants are always the best option as they eliminate the need for upgrades, modifications, or improvements to the rental space to entice or satisfy the needs of a new tenant. New investors in commercial properties often fail to realize there is a cost associated with finding the right tenant when there is a vacancy. This additional cost is over and above the lost revenue while the space is empty. Having the financial cushion for these situations should be a primary consideration when making an offer.

Great Price – Bad Location: Those new to CRE are more likely to look at the purchase price and the condition of the building and overlook the importance of the building's location. Investing in a building with a low price per square foot, particularly if it is a newer building or recently upgraded, often looks like a solid financial decision. However, if the building is in an inaccessible area or in a new development with limited traffic and visibility, it can be difficult to find tenants and start generating revenue. First-time investors often assume that they can drop the rates and attract tenants and then gradually raise the rates over time. While this is a possibility, the higher vacancy rates and the lower income create a double challenge for long-term sustainability.

Rushing to Invest: Many inexperienced commercial real estate investors may experience a sense of urgency in making an offer on a property. Taking the time to complete due diligence on the property, current tenants, the location, and comparable properties on the market, and understanding the risks involved in the investment is time well spent. Rushing to invest is often a sign of a decision based on emotion rather than research and sound financial and investment planning. Taking a step back and talking to those experienced in CRE is instrumental in making the right decision for your financial future.



#### Planned Unit Development (PUD)

A means of land regulation that promotes large-scale, site-specific, mixed-use land development

#### SOLD

#### **RETAIL**

115 S Main St West Bridgewater, MA \$1.8M 450 Prospect St Pawtucket, RI \$700,000 785 Broadway Raynham, MA \$689,900 599 Reservoir Ave Cranston, RI \$1.4M 751 Eastern Ave Fall River, MA \$410,000

#### **OFFICE**

314 Gifford St Falmouth, MA \$169,000 15 W Britannia St Taunton, MA \$575,000 88 Sandwich St Plymouth, MA \$525,000

#### **INDUSTRIAL**

50 Meadowbrook Rd Brockton, MA \$416,500 172 Warwick Neck Ave Warwick, RI \$387,000 31 Mill St Assonet, Ma \$1.4M 244 Liberty St Brockton, MA \$475,000 5 Industrial Dr Mattapoisett, MA \$9.9M 8 Meadow Park Rd Plymouth, MA \$675,800 289 Kilvert St Warwick, RI \$3.3M

#### **MULTI-FAMILY**

4 Claremont Ave Providence, RI \$605,000
176 Main St Falmouth, MA \$2.9M
143 W Grove St Middleboro, MA \$16M
37 S 6th St New Bedford, MA \$835,000
46 S 6th St New Bedford, MA \$689,000
115 Hillman St New Bedford, MA \$516,000
89 S 6th St New Bedford, MA \$460,000
295 Pleasant St New Bedford, MA \$417,000
623 County St New Bedford, MA \$416,000
126 Nash Rd New Bedford, MA \$414,000
393 Pleasant St New Bedford, MA \$403,000
54 Russell St New Bedford, MA \$403,000
218 Tinkham St New Bedford, MA \$377,000
223 Walnut St New Bedford, MA \$370,000
161 Maxfield St New Bedford, MA \$370,000

#### I AND

27 E River St Providence, RI \$2.3M 43 S Main St Acushnet, MA \$575,000

Contact us for additional information at (508) 990-4280 or visit our website at www.coastalcommercialRE.com

# For Lease



#### **NEW BEDFORD**

3,635 SF Mixed-Use Office Space with Plenty of Parking \$2,800 / mo



#### **FAIRHAVEN**

Multiple Office Spaces 2nd & 3rd Floors \$22 / SF



#### **NEW BEDFORD**

All Inclusive Office Space 500 SF \$600 /mo 600 SF \$775 /mo



#### **DARTMOUTH**

Up to 2,000 SF Retail Space in Faunce Corner Crossing \$16 NNN



#### **NEW BEDFORD**

Historic Downtown Office Spaces

3rd-floor unit 2,500 SF \$1,100 / mo Lower Level 1,560 SF \$700 / mo

# Cybersecurity Weak Links: How to identify and fix them at your company

It's important for businesses to inform employees about cybersecurity threats as they are not just about criminals on the outside, they can come from the inside, too.

Employees can mistakenly click a link or fall for a scam that would allow a cyberattack to take hold.



Data research from Stanford University found 88% of all data breaches were caused by an employee mistake and over 50% of employees surveyed said they fell for a phishing email in which someone impersonated.



# For Lease

#### **NEW BEDFORD**

1,000 SF Downtown Office High Traffic Corner \$1,700 / mo

Contact Lori Nery at 508-736-2387 or email lorinery@comcast.net



#### **SOMERSET**

1,690 SF Highly Visible Retail Space \$28 / sf

Contact Noble Vincent at 413-626-1655 or email n.vincent@nerycorp.com



# For Sale

#### **MATTAPOISETT**

8,900 SF Office Building in the Heart of Mattapoisett *Asking Price* \$735,000



#### **NEW BEDFORD**

1,760 SF Retail/Office Building w/ Off Street Parking \$185,000

Contact George at 774-251-7024 or email g.neves@nerycorp.com

#### **FOR LEASE**

#### **DARTMOUTH**



1,871 SF Medical Condo Office \$18 / sf

#### **NEW BEDFORD**



Up to 3,000 SF Two 2nd Floor Office Spaces \$20 NNN

#### **WAREHAM**



1,500 SF Fully Equipped Salon \$1,800 / mo

#### **FAIRHAVEN**



1,920 SF Commercial Retail
Office Space \$2,500 / mo

## September 2023



Commercial Real Estate news and more

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# **FOR SALE**

#### **MARION**



1,185 SF Professional Commercial Condo \$325,000

#### **NEW BEDFORD**



3.16 Acre on Working Waterfront near future MBTA Station \$6M

#### **NEW BEDFORD**



4 Condo Unit Package \$495,000

#### **FAIRHAVEN**



2,172 SF Commercial Garage \$575,000

### **NEW BEDFORD**



2.1 Acres Fully Equipped State-of-the-Art Fish Processing Plant \$8.5M

#### **FALL RIVER**



1,776 SF Renovated Turn-Key Salon \$199,900